QLTY

# GMO U.S. QUALITY ETF

## *Quarterly Investment Review*

### PRODUCT OVERVIEW

The GMO U.S. Quality ETF seeks to generate total return by investing in U.S. equities the Focused Equity team believes to be of high quality.

The team believes that companies with established track records of historical profitability and strong fundamentals – high quality companies – are able to outgrow the average company over time and are therefore worth a premium price. The GMO U.S. Quality ETF's disciplined approach uses both quantitative and fundamental techniques to assess the relative quality and valuation of U.S. domiciled companies and aims to exploit a long-term investment horizon while withstanding short-term volatility in an actively managed ETF format.

### MAJOR PERFORMANCE DRIVERS

Despite a worrisome drumbeat of gloom from AI and geopolitics, this quarter turned out to be a pretty normal sort of quarter, with the S&P 500 returning 2.3%. The U.S. Quality ETF outperformed the broader markets, and the portfolio's defensiveness reasserted itself. The portfolio returned a little less than the benchmarks during the strong spell that began in the last few days of July and more than made up for it in the soggy patches. This was in line with the experience of the last decade or so, but in contrast with the first half of 2026, when investors focused intensely on Energy (in Q1) and AI winners (in Q2). Leveraged market participants had been amongst the most enthusiastic backers of the AI winners – long the semi-conductors and data center-focused capital goods companies – often funded by shorting software businesses and no doubt contributing to H1's "SaaS-pocalyse". The portfolio took the other side, trimming semis gradually until July, while diversifying and adding new positions in software and software-related businesses. The subsequent sell-off in AI winners that began this quarter pressured those hedge fund long/short positions – most notably in the case of the Situational Awareness fund, which was rescued/decapitated by Citadel after its book appeared to have spun out of control. All this led to some intense reversals in performance by market segment. Software stocks were the standout - far outperforming other industries - with Salesforce and Accenture leading the pack, each up approaching 50%. We trimmed both, with the proceeds partially spread across other software names. The reversal in the direction of relative performance was not limited to Technology. Health Care stocks also saw their fortunes change after a limp first half. The biotech industry appears to be turning upwards, finally, benefiting the portfolio's holding in Thermo Fisher, a provider of life science tools and services that enable drug development. While pharmaceutical stocks generally outperformed, too, Merck's gains were more idiosyncratic, coming from promising clinical results from their work with Moderna, which uses mRNA technology to create an individualized cancer vaccine. Our sense was that the market rushed to price in the still rather uncertain future cash flows from this project, and we pared back the portfolio's exposure.

We added a position in Stryker during the quarter. Stryker's comprehensive portfolio of hospital products and its installed base of robotic joint replacement systems give it a deliciously unfair sales advantage that has potentially been overlooked as the company deals with a cyberattack and manufacturing issues at a recent acquisition, neither of which we expect to have a long-lasting impact. A pattern is evident in the trades noted above – portfolio rebalancing generally skews towards the reactive. Although the team's number one priority is quality, we regard valuation as an important consideration, and as a result, we prefer to give the market what it wants in terms of liquidity when we trade – we tend to do our selling when others are buying, and vice versa. There is a tension here between riding winners/cutting losers (long-term correct) and keeping an eye on valuation (also long-term correct). We try to resolve the conflict by selecting companies that we hope to hold for the long-term and thus keeping overall turnover relatively low (c. 20% a year over time, with some variation according to the opportunity set and cross-sectional volatility across the market), while using significant changes in valuation to reshape the portfolio, either incrementally or in terms of liquidations and additions. We made three additions to the portfolio in this vein over the quarter. We already mentioned Stryker. Our valuation antennae also began to jingle this quarter around Home Depot and Martin Marietta. We have followed these businesses for some time, having owned each in offshoots of the Quality portfolio at times over the last few years. Home improvement retailer Home Depot had a good lockdown, growing rapidly for a couple of years, but has been suffering a hangover since. Home Depot has a scale-driven business model that increasingly emphasizes professional supplies, services, and trade distribution alongside its better-known retail front end. Rising mortgage rates have weighed on the company's shares this year, and we believe the stock represents good value, anchored by a structural desire for homeownership and the perpetual proclivity of those homeowners to maintain and upgrade their primary asset. When a great business trades at a good price, we are inclined to let the cycle take care of itself (to a point – we could allocate more in a more marked downturn).

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## MAJOR PERFORMANCE DRIVERS CONT.

Martin Marietta is the largest supplier of building aggregates - crushed stone, gravel, etc. - in the United States. This is the first Quality portfolio investment in the Materials sector in over a decade. Quarries are capital intensive, and it can be hard to get the environmental permits to start a new one. Aggregates are low-value per unit of weight and tend to be purchased locally to reduce transport costs. Martin Marietta's business is therefore built around natural local oligopolies and substantial mineral reserves, with solid pricing power alongside occasionally erratic volume. This year, the company agreed to acquire the U.S.'s largest lime producer, a deal with interesting possibilities for synergies as lime production creates aggregates as a waste product, one that Martin Marietta can deploy thoughtfully. The market reacted negatively to the deal, which will close at full price (if you ignore the synergies, that is), but we believe that both the combination and the stock look compelling. Both of these purchases increase the cyclicality of the portfolio at the margin. We continue to build the portfolio from the bottom up, but note that the portfolio's allocation to each of energy, materials, real estate, autos, banks, insurance, and industrials – i.e., nearly all the most cyclical parts of the market - is relatively low. There is thus further room to allocate to a select group of quality cyclical businesses should they become more attractively priced. In the meantime, the portfolio remains allocated to high-quality business models that are inherently defensible and continues to represent a constructive way to invest across equity markets – this quality should be a welcome characteristic if that worrisome drumbeat continues to get louder.

Portfolio weights, as a percent of equity, for the positions mentioned were: Salesforce (2.1%), Accenture (x.x%), Thermo Fisher (1.7%), Merck (1.6%), Stryker (0.8%), Home Depot (0.6%), and Martin Marietta (0.6%).

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### ANNUALIZED RETURNS (USD, %) (QUARTER-END)

| | Quarter-End | YTD | 1-Year | 3-Year | 5-Year | 10-Year | Since Inception |
|---|---|---|---|---|---|---|---|
| NAV | 2.96 | 11.94 | 19.21 | - | - | - | 21.48 |
| S&P 500 | 2.30 | 12.75 | 15.74 | - | - | - | 22.66 |
| | | | | | | | |
| Market Price | 3.01 | 11.86 | 19.14 | - | | - | 21.02 |
| S&P 500 | 2.30 | 12.75 | 15.74 | - | | - | 21.88 |

NAV Inception Date: 13-Nov-23
Market Price Inception Date: 14-Nov-23

**Performance data quoted represents past performance and is not indicative of future results. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance data may be lower or higher than the performance data provided herein. To obtain performance information to the most recent month-end, visit www.gmo.com.** Exchange Traded Funds (ETFs) are bought and sold through exchange trading at market price (not NAV), and are not individually redeemed from the fund. Shares may trade at a premium or discount to their NAV in the secondary market. Brokerage commissions will reduce returns. The portfolio is actively-managed, is not managed relative to a benchmark and uses an index for performance comparison purposes only and, where applicable, to compute a performance fee.

Performance for the year of inception is less than a full calendar year. Returns shown for periods greater than one year are on an annualized basis.
**Risks:** Risks associated with investing in the Fund may include: (1) Market Risk - Equities: the market price of equities may decline due to factors affecting the issuer, its industries, or the economy and equity markets generally. Declines in stock market prices generally are likely to reduce the net asset value of the Fund's shares; (2) Management and Operational Risk: the risk that GMO's investment techniques will fail to produce desired results, including annualized returns and annualized volatility; and (3) Focused Investment Risk: the Fund invests its assets in the securities of a limited number of issuers, and a decline in the market price of a particular security held by the Fund may affect the Fund's performance more than if the Fund invested in the securities of a larger number of issuers. For a more complete discussion of these and other risks, please consult the Fund's Prospectus. **Performance Returns:** Exchange Traded Funds (ETFs) are bought and sold through exchange trading at market price (not NAV), and are not individually redeemed from the fund. Shares may trade at a premium or discount to their NAV in the secondary market. Brokerage commissions will reduce returns. The GMO ETFs are distributed in the United States by Foreside Fund Services LLC. GMO and Foreside Fund Services LLC are not affiliated. **Total Annual Fund Operating Expenses: 0.50%; Expense Ratio is equal to the Fund's Total Annual Operating Expenses set forth in the Fund's most recent prospectus dated 30 June 2026.**

### IMPORTANT INFORMATION

**An investor should consider the fund's investment objectives, risks, charges and expenses before investing. This and other important information can be found in the funds prospectus. To obtain a prospectus please visit www.gmo.com. Read the prospectus carefully before investing.**

**Comparator Index(es):** The S&P 500 Index is an independently maintained and widely published index comprised of U.S. large capitalization stocks. S&P does not guarantee the accuracy, adequacy, completeness or availability of any data or information and is not responsible for any errors or omissions from the use of such data or information. Reproduction of the data or information in any form is prohibited except with the prior written permission of S&P or its third party licensors.

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