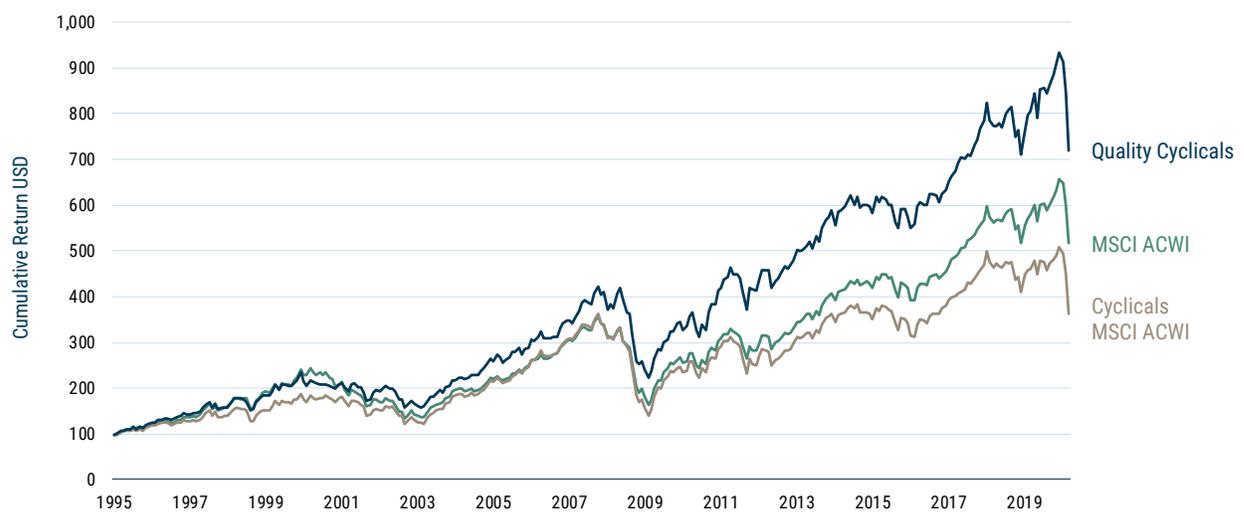


CYCLICAL FOCUS STRATEGY

The Opportunity

Cyclical stocks have suffered significant drawdowns as the coronavirus pandemic has threatened global health and economic growth. This somewhat indiscriminate market selling has led to a powerful down leg for many cyclical sectors, creating a tactical opportunity to invest in strong companies at very attractive prices. In addition to having a proven ability to outperform the market over time, we believe that certain high-quality cyclicals are poised to survive the down leg and thrive in the up leg, creating even brighter return prospects upon recovery.

QUALITY CYCLICALS BEAT THE MARKET OVER TIME



As of 3/31/20

Cyclicals defined as Industrials, Consumer Discretionary, Financials, Real Estate, Energy and Materials GICS sectors.

The GMO Solution

The GMO Cyclical Focus Strategy, which seeks to generate total return by opportunistically investing in cyclical equities, is designed to capitalize on this tactical opportunity without the need to precisely time the bottom of the cycle. Leveraging their long-term disciplined approach to investing in high quality companies, GMO's Focused Equity team builds a robust, high-conviction universe of cyclically afflicted companies that exhibit identifiable high-returning assets, durable long-term business models, and proven capital discipline. From there, the team combines GMO's proprietary quantitative framework with more tactical considerations (e.g., a company's short-term liquidity position, a contrarian reading of the company's bear market performance, and a pragmatic emphasis of undisturbed fundamentals over short-term forecasts) to identify those cyclically afflicted companies that are positioned to both survive the current crisis and thrive in a recovery.

THE INVESTMENT PROCESS: Fundamental Stock Selection, Quantitative Framework



GMO brings three key competitive advantages to its Cyclical Focus Strategy:

- **EXPERIENCE:** GMO is a pioneer in Quality equity investing with more than 40 years of experience and a track record in down markets.
- **"BEST OF THE BEST" BLENDED APPROACH:** GMO combines the discipline and consistency of its quantitative framework with a forward-looking, fundamental vetting process that assesses the long-term relevance of each company's business model.
- **LONG TRACK RECORD OF STRONG, RISK-ADJUSTED RETURNS:** GMO's flagship Quality Strategy has a history of providing strong returns with less risk than broad equity markets. It has also provided meaningful downside protection, having outperformed the S&P 500 Index during bear months over its entire history.

The Client Fit

The GMO Cyclical Focus Strategy would sit comfortably within a diversified equity portfolio as we expect the holdings to evolve over time as market conditions change. Alternatively, it could be deployed tactically to take advantage of a compelling opportunity set.

We believe this strategy would particularly appeal to those looking to:

- Access equity market opportunities that will benefit from a cyclical rebound without specifically being concerned about short-term timing.
- Invest in contrarian equity opportunities without relying on low-multiple or deep value strategies.

Who We Are

Founded in 1977, GMO is a private partnership whose sole business is investment management. The firm manages global portfolios with offices and clients around the world. Investment offerings include equity, fixed income, multi-asset class, and alternative strategies. GMO is known for blended fundamental and quantitative investment research expertise and a long-term orientation toward value investing.

The Team

The GMO Cyclical Focus Strategy is managed by the Focused Equity team. The experienced team includes eleven investment professionals and four partners of the firm, with members located in Boston and London. Tom Hancock, Ty Cobb, and Anthony Hene, portfolio managers for the Cyclical Focus Strategy, oversee idea generation, research, and portfolio positioning.

RISK

Risks associated with investing in the Strategy may include Focused Investment Risk, Market Risk - Equities, Management and Operational Risk, Non-U.S. Investment Risk, and Market Disruption and Geopolitical Risk.